



NAVIGATE

FINANCIAL

Adviser Profile - Callan Townsend

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Callan Townsend
Director & Adviser

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Advice and Services I Can Provide

I am authorised to provide the services listed in our advice and services section of this Guide. In addition to the areas listed in that section, I can also advise on:

- Self-managed super funds

How am I paid?

- Salary
- Dividends
- Equity in the practice
- Bonus where pre-determined criteria are met

Based on the above, the following contains my remuneration details:

I am a director and shareholder of Navigate Manly Pty Ltd and Navigate Loans Pty Ltd. I receive a salary, bonus plus distributions from Navigate Manly Pty Ltd. Any potential bonus and distributions paid are based on meeting individual key performance indicators and the overall profitability of our business.